

KPI's

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Agenda

Presentation title



- What are KPI's?
- Why does every business need them?
- 6 KPI's that work everywhere!
- Develop a business plan driven by KPI's!
- Use them or lose them!
- Q&A

Introduction

What Gets Measured
Gets Improved.

You only have two
options, move forward or
fall behind.

What are KPI's

Key Performance Indicators



Presentation title



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Why does every business need KPI's?



The 6 most important KPI's to use

6 KPI's needed for every business

- Quality
- Profit and Cost
- On Time and Delivered in Full.
- On Hand
- Cycle Time
- Workability

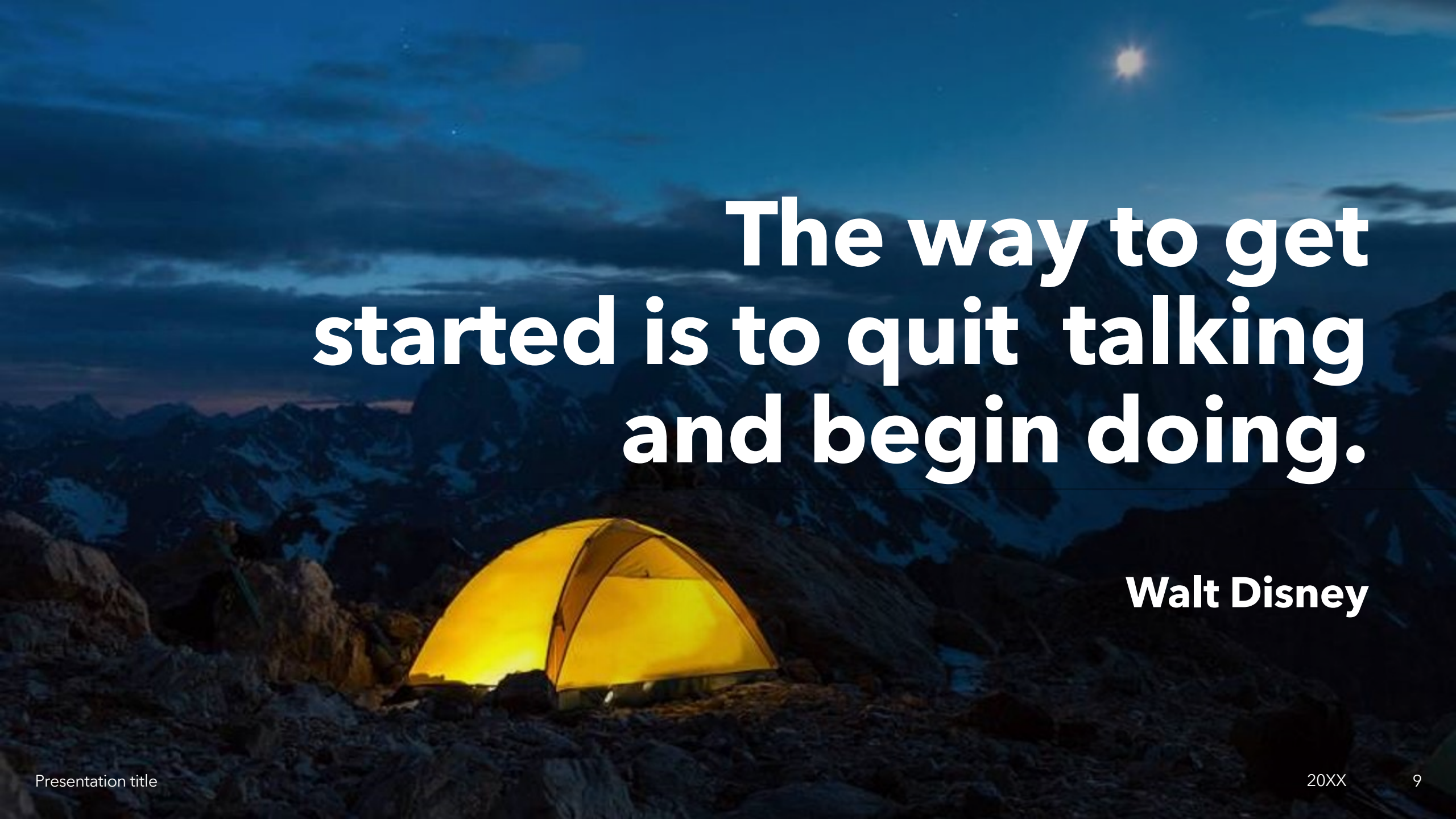
How to use the KPI's

Develop a Business Plan

- Establish A Company Goal
- Use All 6 KPI's
- Simple
- Objective
- Action Plan
 - Who
 - What
 - By When
- Follow up
- Communicate, Communicate Communicate!
- The 90 Day Rule
- Have Fun!

PLAN, DO, CHECK, ACT

- Is Everyone Involved.
- Rollout to all Stakeholders.
- Assess over time
 - Are the goals reasonable.
 - Has the business changed.
 - Are you making progress.
- Visualize them so they are seen.
- Lead by example!
- Positive Reinforcement!



**The way to get
started is to quit talking
and begin doing.**

Walt Disney

Summary

All High Performance Teams need Objective Goals!

Lead by using KPI's!

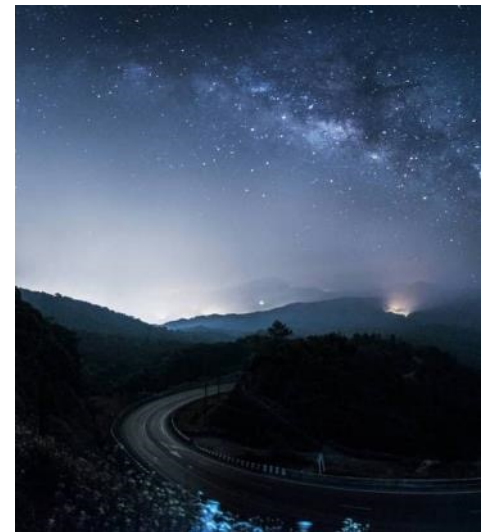
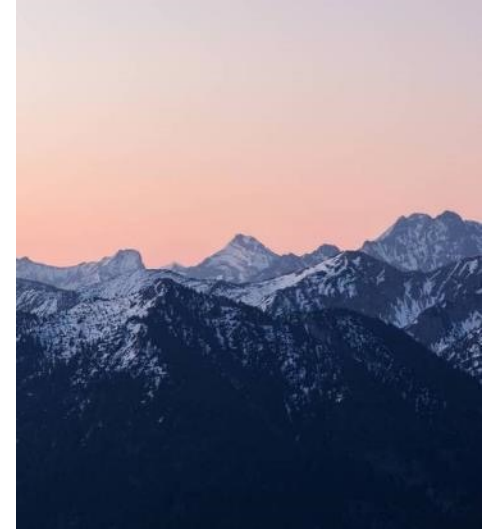
6 KPI's can drive any business.

Keep it simple!

Drive to quick wins to gain momentum!

Adjust where needed!

Reinforce your teams.





**Presenter
name**

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address**

Website

Thank you

